

Sub. met. 3/24/52 (cont.) - (2,000,000 pop.) 114  
Staten Island - Fort Richmond, N.Y. (H.E.R.)  
 Shipping center - E.A.A. report.  
 750 car parking at rear.  
 Pears hire.  
 H.E.B. est. 350 M.  
 Sales est. = 400 M; Prof. 266 M  
 " " = 500 M; " 35 M.  
 Constr. cost 170 M. - 72' x 156'; 23 steel bar ft.  
 Rent 12,000 min. plus 5% of sales over 360 M.  
 Store 37 ft is a mile away.  
 Offer 12,000 rent; 4% of sales. (J.C.C.)  
Saratoga Springs, N.Y., Shopping Center. (Pop. 15 M. (H.E.B.) (usual)  
 on Broadway " 100 M. (J.C.C.) (may oct)  
 38' N. of Albany; 19' S. of Glen Falls.  
 Prop. of old Grand Union Hotel.  
 Decided against - too small.  
Northridge - Northwest Chi. Sub. - Harlem - Irving Pk. (J.C.C.)  
 + Cicero.  
 17,500 min rent; 5% sales. - Exclusive for us.  
 M.L.K. est. sales of 350 M.  
 1 1/4 miles from other new devel. N.  
 J.C.C. going to Chi. Tri. + will check up. (We may lose it.)  
 (We want a lower rent.)  
 (1977<sup>all</sup> was sold for 300 M; we fd. 296 M.)  
Barrie, Ill. - Sheridan Village. (J.C.C.)  
 Lease negotiation.  
 To stay open 6 miles for 70 ft. until 7:00; can open any time  
 we wish.  
 W.J. Dantgong 100' x 120'.  
 350 M. est. sales; est. prof. 246 M.  
 130 M. - constr. cost.  
 14,200 min. plus 4 1/2% of sales over 280 M. { 4 1/2% of 9000. - 2800.  
 Minimum rent - 11,200.  
 Total rent - 14,200.  
 1296' of store.  
 Don't agree to sign lease agreeing to stay open 6 (any no.) of year.

